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March 2016

Listed below are the IAAO courses, workshops and one-day forums I am currently qualified to instruct.

IAAO Courses:

IAAO 101 – Fundamentals of Real Property Appraisal
IAAO 102 – Income Approach to Valuation
IAAO 112 – Income Approach to Value (Contemporary Methods)
IAAO 201 – Appraisal of Land
IAAO 300 – Fundamentals of Mass Appraisal
IAAO 400 – Assessment Administration
IAAO 402 – Tax Policy

IAAO Workshops:

Workshop 100 – Understanding Real Property Appraisal
Workshop 150 – Mathematics for Assessing Officials (Reviewed the update)
Workshop 153 – Introduction to the Income Approach to Value
Workshop 155 – Depreciation Analysis
Workshop 158 – Highest & Best Use
Workshop 162 – Marshall & Swift Cost Approach Residential
Workshop 163 - Marshall & Swift Cost Approach Commercial
Workshop 252 – Valuing Property Affected by Environmental Contamination
Workshop 450 – Principles of Property Assessment
Workshop 452 – Fundamentals of Assessment Ratio Studies
Workshop 850 – CAE Case Study Review
Workshop 851 – RES Case Study Review

IAAO ODF (One-Day Forums):

ODF #909 – The Appraisal of Commercial Properties in a Declining Market
ODF #910 – Valuation of Convenience Stores
ODF #911 – Valuation of Contaminated Properties
ODF #917 – How to Critique an Appraisal (I co-authored)
ODF #931 – Reading & Understanding Leases
ODF #932 – Reconstructing Income & Expense Statements
ODF #960 – Marshall Swift Residential – Square Foot Method
ODF #962 – Marshall Swift Commercial – Square Foot Method

Other Workshops and One-Days (I have authored or co-authored):

How to be a Better Manager – 2 days
Valuation of Manufactured Homes – 1 day
Valuation of Unique & Challenging Homes– 1 day
Collection, Interpretation and Model Building of Income & Expense Data – 1 or 2 day (2 day is preferred)
Residential Quality, Condition & Effective Age – 1 or 2 day (2 day is preferred)
Residential Data Collection – 1 or 2 day
Public Relations & Customer Service – 1 day or ½ day
Valuation of High-End & Difficult Residential Properties – 1 day
Valuation of Residential Land – 1 day
Valuing Commercial Properties in a Declining Market – 1 day
Reconstructing Income & Expense Statements – 1 day
The Art of Making a Powerful Presentation – 1 day
How to Prepare and Presentation a Valuation Appeal – 1 day
Valuation of Residential Green Buildings – 1 day
Valuation of Commercial Green Buildings – 1 day
AAS Case Study Review – 2 ½ day
Valuation of Self Storage Properties – 1 day
Valuation of Low End Residential Properties – 1 day
Valuation of Lodging Properties – 1 day
Valuation of Historic Properties – 1 day
Valuation of Manufactured Home Parks – 1 day
Valuation of Barndominiums – 1 day
Appraising after a Disaster of in Traumatic Events – 1 day
Valuation of Fast Food Restaurants – 1 day
Development of Capitalization Rates – 1 day
Valuation of Big Box Stores – 1 day
Mass Appraisal Analysis & Benchmarks – 1 day
Contamination & Valuation Issues – 1 day